

MINISTRY OF INDUSTRIES, MINES AND ENERGY PROCUREMENT MANAGEMENT UNIT (PMU)

REQUEST FOR SEALED QUOTATIONS FOR WORKS FOR THE INSTALLATION AND SERVICING OF AIR-CONDITIONING UNITS FOR THE MINISTRY OF INDUSTRIES, INDUSTRIES, MINES AND ENERGY 'S OFFICES FOR A PERIOD OF 36 MONTHS.

Procurement Reference No: W/RFQ/15-11/25/26

COMPANY NAME:	-
TOTAL BID PRICE:	-
BID PRICE IN WORDS:	

CLOSING DATE AND TIME OF BID REQUEST:

DATE: 09 January 2026

TIME: 10H00

Procurement Management Unit Ministry of Industries, Mines and Energy Head Office 6 Aviation Road Windhoek Namibia

Tel: +264 61 284 8111

Email: ProcurementManagement@mime.gov.na

Fax: +264 61 235 632

Website: www.mme.gov.na



REPUBLIC OF NAMIBIA MINISTRY OF INDUSTRIES, MINES AND ENERGY

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+264 61 284-8111

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info@mime.gov.ng www.mme.gov.na 6 Aviation Road Private Baa 13297 WINDHOEK

Letter of Invitation

o:	

Procurement Reference Number: W/RFQ/15-11/25/26

23 December 2025

Dear Sir/Madam.

Request for Sealed Quotations for Works for the Installation and servicing of Air-conditioning units for the Ministry of Industries, Industries, Mines and Energy 's offices for a period of 36 months

The Ministry of Industries, Industries, Mines and Energy invites you to submit your best quote for the works described in detail hereunder for a service contract for a period of 36 months.

Any resulting contract shall be subject to the terms and conditions referred to in the document.

Queries.

if

any,

should

be

addressed

to

ProcurementManagement@mime.gov.na

Please prepare and submit your quotation in accordance with the instructions given or inform the undersigned if you will not be submitting a quotation. of Industries, Mines and Ene,

Yours faithfully

Procurement

Private Bag 1329

Head of Procurement Management

Mr. Nathaniel Musenge

SECTION I: INSTRUCTIONS TO BIDDERS

1. Rights of Public Entity

The Ministry of Industries, Mines and Energy reserves the right:

- (a) to split the contract as per the lowest evaluated cost per lot; and
- (b) to accept or reject any quotation or to cancel the quotation process and reject all quotations at any time prior to contract award.

2. Preparation of Quotations

You are requested to quote for the works mentioned in Section III, by completing, signing and returning:

- (a) the Quotation Letter in Section II with its annex for Bid Securing Declaration, where applicable;
- (b) the Priced Activity Schedule in Section IV;
- (c) the Specifications and Compliance Sheet in Section V; and
- (d) any other attachment as deemed appropriate

You are advised to carefully read the complete Request for Quotations document, including the Special Conditions of Contract in Section VII, before preparing your Quotation. The standard forms in this document may be retyped for completion but the Bidder is responsible for their accurate reproduction.

3. Validity of Quotations

The quotation validity period shall be **30 days** from the date of bid submission deadline.

4. Eligibility Criteria

To be eligible to participate in this Quotation exercise, you should:

- (a) have a **valid certified** company Registration Certificate; **(certified by Namibian police)**.
- (b) have an original valid good Standing Tax Certificate; (certified by Namibian police).
- (c) have an original valid good Standing Social Security Certificate. (certified by Namibian police).
- (d) have a valid certified copy of Affirmative Action Compliance Certificate, proof from Employment Equity Commissioner that bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998; (certified by Namibian police).
- (e) Complete and sign attached Bid Securing declaration.
- (f) An undertaking on the part of the Bidder that the salaries and wages payable to its personnel in respect of this proposal are compliant to the relevant laws, Remuneration Order, and Award, where applicable and

that it will abide to sub-clause 4.6 of the General conditions of Contract if it is awarded the contract or part thereof;

- (g) Proof that Air Conditioning Services are part of the bidder's core business principle (business profile, founding statement, or trade license).
- (h) Company Experience: At least 3 years' proven experience in air conditioning installation and servicing. (Please provide Reference Letters / Completion Certificates from at least 3 clients (private sector or government). It must clearly state the type of work (installation/servicing of AC units), duration, and whether the work was successfully completed. The Ministry shall verify the authenticity of the Letters.
- (i) Bidder should provide at least 5 signed contracts / Purchase Orders (POs) showing AC-related services supplied in the past 3 years (2022-2025), and;
- (j) Qualified Personnel: CVs and certificates of at least 2 qualified AC technicians/refrigeration mechanics and their contracts with the bidder.
- (k) Complete the whole bidding document where required and Incomplete bidding document shall lead to disqualification.
- (I) All pages of the bidding documents should be initialled where possible.

5. Bid Securing Declaration

Bidders are required to submit a Bid Securing Declaration for this procurement process.

6. Works Completion Period

The completion period for works shall be **36 months** after acceptance and issue of an award letter. Deviation in completion period shall **not be accepted**/shall be considered if such deviation is reasonable [Public Entity to select as appropriate].

7. Sealing and Marking of Quotations

Quotations should be sealed in a single envelope, clearly marked with the Procurement Reference Number, addressed to the Public Entity with the Bidder's name at the back of the envelope.

8. Submission of Quotations

Quotations should be deposited in the Quotation/Bid Box located at 6 Aviation Road, Ground Floor, Block F1, not later than **09 January 2026 at 10h00**. Quotations by post or hand delivered should reach 6 Aviation Road by the same date and time at latest. Late quotations will be rejected.

Quotations received by e-mail will not be considered.

9. Opening of Quotations

Quotations will be opened internally by the Public Entity immediately after the closing time referred to in section 8 above. A record of the Quotation Opening stating the name of the bidders, the amount quoted, the presence or absence of a Bid Security/Bid Securing Declaration, will be posted on the website of the Public Entity and available to any bidder on request within three working days of the Opening.

10. Evaluation of Quotations

The Public Entity shall have the right to request for clarifications in writing during evaluation. Offers that are substantially responsive shall be compared on the basis of evaluated cost, subject to Margin of Preference where applicable, to determine the lowest evaluated quotation.

11. Technical Compliance

The Specifications and Compliance Sheet details the minimum specifications of the works to be carried out. The specifications have to be met, but no credit will be given for exceeding the specifications.

12. Prices and Currency of Payment

Prices for the execution of works shall be fixed in Namibian Dollars as quoted.

Quotations shall cover all costs of labour, materials, equipment, overheads, profits and all associated costs for performing the works, and shall include all duties. The whole cost of performing the works shall be included in the items stated, and the cost of any incidental works shall be deemed to be included in the prices quoted.

13. Margin of Preference

13.1. The applicable margins of preference and their application methodology are as follows:

The Margin of Preference is applicable to this request for this Bid is: Preference will only be granted to bidders as per Government notice No.13 in terms of the code of good practice issued on 31 January 2023 in terms of section 71 and 72 of the Public Procurement Act, 2015 and Public Procurement Act, 2015 as amended. The maximum cumulative allowable margin of preference applicable to exclusive preferences for price evaluation purposes is 10%. Kindly see the table below.

Margins of preferences when evaluating bids for Exclusive Preference

Category	Margin of preference	Documentary evidence	
Manufacturer	2 percent	-Certificate of registration from a registering authority	
		-Declaration by the bidder that the manufactured goods meet the local content as determined in Annexure 6 as per the cost structure for Value Added Calculation in Annexure 1, and as certified by an Accountant	
MSME	1 percent	-SME registration certificate	
		-Declaration indicating the percentage of Namibian MSME ownership	
Women	1 percent	- IDs of all shareholders	
owned enterprise		-Founding statement/company registration indicating ownership structure/shareholder certificate	
		- declaration indicating the percentage of Namibian female ownership	
Youth owned	2 percent	- IDs of all shareholders	
enterprise		 Founding statement/company registration indicating ownership structure/shareholder certificate 	
		- declaration indicating the percentage of Namibian youth ownership	
PDP owned	2 percent	-IDs of all shareholders	
enterprise		- Founding statement/company registration indicating ownership structure/shareholder certificates	
		- declaration indicating the percentage of Namibian PDPs ownership	
Supplier promoting environmental protection	1 percent	-declaration and proof that the bidder meets the requirements set out in the bidding document	
Service rendered by Namibian citizens.	1 percent	-declaration that the bidder employs 50% or more Namibian citizens	
Total	10%		

13.2. Bidders applying for the Margin of Preference shall submit, upon request, evidence of: Applicable Exclusive Preference.

14. Award of Contract

The Bidder having submitted the lowest evaluated responsive quotation and qualified to perform the works shall be selected for award of contract. Award of contract shall be by issue of a Purchase Order/Letter of Acceptance in accordance with terms and conditions contained in Section VI: Contract Agreement and General Conditions of Contract.

15. Notification of Award and Debriefing

The Public Entity shall after award of contract promptly inform all unsuccessful bidders in writing of the name and address of the successful bidder and the contract amount and post a notice of award on its website within 7 days. Furthermore, the Public Entity shall attend to all requests for debriefing made in writing within 7 days of the unsuccessful bidders being informed of the award.

SECTION II: QUOTATION LETTER

(to be completed by Bidders)

[Complete this form with all the requested details and submit it as the first page of your quotation with the Priced Activity Schedule and documents requested above. A signature and authorisation on this form will confirm that the terms and conditions of the RFQ prevail over any attachments. If your quotation is not authorised, it will be rejected

Quotation addressed to: [name Entity]	of Public				
Procurement Reference Number:					
Subject matter of Procurement:		¥			
accordance with the terms	We offer to execute the Works detailed in the Statement of Requirements, in accordance with the terms and conditions stated in your Request for Sealed Quotations referenced above.				
We confirm that we are eligibility criteria spe					
We undertake to abide by under the Public Procureme execution of any resulting co	ent Act durin				
Declaration (BSD) attached conditions contained there	We have read and understood the content of the Bid Security/Bid Securing Declaration (BSD) attached hereto and subscribe fully to the terms and conditions contained therein. We further understand that this subscription could lead [forfeiture of the security amount / disqualification on the grounds mentioned in the BDS]				
	The validity period of our Quotation is days [insert number of days] from the date of the bid submission deadline.				
We confirm that the prices quoted in the Priced Activity Schedule are fixed and firm and will not be subject to revision or variation, if we are awarded the contract prior to the expiry date of the quotation validity.					
Works will commence within [insert number] days from date of issue of Purchase Order/ Letter of Acceptance.					
Works will be completed within [insert number] days from date of issue of Purchase Order/ Letter of acceptance.					
Quotation Authorised by:	Quotation Authorised by:				
Name of Bidder	Name of Bidder Company's Address and seal				
Contact Person					
Name of Person Authorising the Position: Signature:					

Phone No./E-

mail

Date

Quotation Letter

BID SECURING DECLARATION (Section 45 of Act) (Regulation 37(1) (b) and 37(5))

Date:	[Day month year]
Procu	rement Ref No.:
To:	[insert complete name of Public Entity and address]
the b	understand that in terms of section 45 of the Act a public entity must include in idding document the requirement for a declaration as an alternative form of ecurity.
	accept that under section 45 of the Act, I/we* may be suspended or alified in the event of
(a)	a modification or withdrawal of a bid after the deadline for submission of bids during the period of validity;
(b)	refusal by a bidder to accept a correction of an error appearing on the face of a bid;
(c)	failure to sign a procurement contract in accordance with the terms and conditions set forth in the bidding document, should I/We* be successful bidder; or
(d)	failure to provide security for the performance of the procurement contract if required to do so by the bidding document.
	understand this bid securing declaration ceases to be valid if I am/We are* not the ssful Bidder
	l:signature of person whose name and capacity are shown]
Capac [indica	city of: ate legal capacity of person(s) signing the Bid Securing Declaration]
	complete name of person signing the Bid Securing Declaration]
Duly a	uthorized to sign the bid for and on behalf of: [insert complete name of Bidder]
Dated [insert	don day of t date of signing]
Corpo	prate Seal (where appropriate)

*delete if not applicable / appropriate

of all partners to the joint venture that submits the bid.]

[Note*: In case of a joint venture, the bid securing declaration must be in the name



Republic Of Namibia

Ministry of Labour, Industrial Relations and Employment Creation

Witten undertaking in terms of section 138 of the Labour Act, 2015 and section 50(2)(D) of the Public Procurement Act, 2015

1. EMPLOYERS DETAILS

Company Trade Name:
Registration Number:
Vat Number:
Industry/Sector:
Place of Business:
Physical Address:
Tell No.:
Fax No.:
Email Address:
Postal Address:
Full name of Owner/Accounting Officer:
Email Address:

2. PROCUREMENT DETAILS

No.:
Procurement Description:
Anticipated Contract Duration:
Location where work will be done, good/services will be delivered:
3. UNDERTAKING
1[insert full name], Owner/representative
Of[insert full name of company]
hereby undertake in writing that my company will at all relevant times comply
fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.
I am fully aware that failure to abide to such shall lead to the action as stipulated in section 138 of the labour Act, 2007, which include but not limited to the cancellation of the contract/licence/grant/permit or concession.
Signature:
Date:
Seal:

Please take note:

^{1.} A labour inspector may conduct unannounced inspections to assess the level of compliance

2.	This undertaking must be displayed at the workplace where it will be employees rendering service(s) in relations to the goods and services being	readily accessible and visible by procured under this contract.	y the	9

SECTION III: STATEMENT OF REQUIREMENTS

A. SCOPE OF WORKS, SPECIFICATIONS AND PERFORMANCE REQUIREMENTS

MIME seeks to engage qualified and registered service providers on an on-demand basis for the Installation and servicing of Airconditioning units for the Ministry of Industries, Industries, Mines and Energy 's offices for a period of 36 months across all 14 Regions.

Technical Specifications

The bidder must be able to supply and service the following types of air conditioners but not limited to:

i. Supply & Installation

- 12,000 BTU Split Unit
- 18,000 BTU Split Unit
- 24,000 BTU Split Unit
- 18,000 Ceiling Cassette
- 24,000 Ceiling Cassette

ii. Maintenance & Servicing

Routine servicing will include:

- 1. Cleaning/replacement of filters.
- 2. Checking and recharging refrigerant gas.
- 3. Electrical connection inspection.
- 4. Cleaning of condenser and evaporator coils.
- 5. Checking thermostat calibration.
- 6. Lubrication of moving parts (where applicable).
- 7. Inspection of drainage and water leaks.

BIDDERS, PLEASE CLEARLY INDICATE THE LOT YOU ARE APPLYING FOR AND YOU WILL ONLY BE CONSIDERED FOR SUCH LOT. One or more bidders will be selected per lot, if need be, however, it's not guaranteed.

NO	Lots	SELECTION BOX, tick the box you qualify
1.	Katima Mulilo	
2.	Rundu	
3.	Nkurenkuru	
4.	Tsumeb	
5.	Otjiwarongo	
6.	Windhoek	
7.	Swakopmund	
8.	Walvis bay	
9.	Luderitz	
10.	Oranjemund	
11.	Keetmanshoop	
12.	Opuwo	
13.	Omuthiya	
14.	Outapi	
15.	Mariental	
16.	Ongwediva	÷
17.	Gobabis	
18.	Eehnana	

SECTION IV: PRICED ACTIVITY SCHEDULE

Procurement Reference Number: W/RFQ/15-11/25/26

[Complete the unit and total prices for each item listed below. Authorise the prices quoted in the signature block below.]

The quantities shown below are approximate and not subject to re-measurement for payment purposes.

Ite m No	Brief Description of Works	Quantity	Unit of Measur e	Unit Price (N\$)	Total Price (N\$)
A*	B*	C*	D*	E	F
1	Labour rate P/Hour: New installation	Multiple	Each		ř
2	Labour rate P/Hour: Servicing/maintenance	Multiple	Each		
		,			
			Subtotal		
	Enter 0% VAT rate if VAT exe	mpt.	VAT@	%	
			Total		

^{*}Columns A to D to be completed as applicable by the Public Entity

Priced Activity Schedule Authorised By:

Name:			Sign	ature:	
Position:			Date	: :	
Authorised for a	nd on behalf of:	Comp	any		

SECTION V: SPECIFICATIONS AND COMPLIANCE SHEET

[Public Entity shall customise this section and the table hereunder where the Service Providers have to achieve set specification and performance standards.]

Procurement Reference Number: W/RFQ/15-11/25/26

[Bidders should complete columns C and D with the specifications and performance of the Works offered. Also state "comply" or "not comply" and give details of any non-compliance/deviation to the specifications required. Attach detailed technical literature if required. Authorise the specifications offered in the signature block below]

Ite m No	Specifications and Performance Required	Compliance of Specifications and Performance Offered	Details of Non- Compliance/ Deviation (if applicable)
A*	B*	C	D
1	Labour rate P/Hour: New installation		
2	Labour rate P/Hour: Servicing/maintenance		
,			
			·

^{*} Columns A and B to be completed by Public Entity.

Specifications and Compliance Sheet Authorised By:

Name:		Signature:	ŧ
Position:		Date:	
Authorised for and on behalf of:		Company	

SECTION VI: GENERAL CONDITIONS OF CONTRACT AND CONTRACT AGREEMENT

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods (Ref. **W/RFQ-GCC**) available on the website of the Public Entity (www.mme.gov.na) except where modified by the Special Conditions below

SECTION VIII SPECIAL CONDITIONS OF CONTRACT

Procurement Reference Number: W/RFQ/15-11/25/26

The clause numbers given in the first column correspond to the relevant clause number of the General Conditions of Contract. [This section is to be customised by the Public Entity to suit the requirements of the specific procurement].

GCC Clause Reference	Special Conditions	
Employer GCC 1.1(r)	[Ministry of Industries, Industries, Mines and Energy]	
Intended Completion Date GCC	he intended completion date is: 36 months	
Project Manager GCC 1.1(y)	The Project Manager is: Ministry of Industries, Industries, Mines and Energy	
Site GCC 1.1(aa)	The Site is located at 6 Aviation Road, Windhoek and is defined in Drawings Nos: _ N/A	
Start Date GCC 1.1(dd)	The Start Date shall be: From the date of signing of the contract.	
The Works GCC 1.1(hh)	The Works consist of: As per the Technical Specifications	
Interpretation GCC 2.2	The project will be completed in the following sections: On request	

GCC Clause Reference	Special Conditions	
Interpretation GCC2.3	The following additional documents shall form part of the contract: The Bid document and all the other required documents	
Language and	The language of the contract is English	
GCC 3.1	The law that applies to the Contract is the law of Namibia.	
Project Manager's Decisions 4.1	The Project Manager shall obtain specific approval from the Employer before carrying out any of his duties under the Contract which in the Project Manager's opinion will cause the amount finally due under the Contract to exceed the Contract Price or will give entitlement to extension of time. This requirement shall be waived in an emergency affecting safety of personnel or the Works or adjacent property.	
Delegation GCC 5.1	The Project Manager [<i>may</i> /may not] delegate his/her duties.	
Notices GCC 6	Any notice shall be sent to the following addresses: For the Employer, the address shall be as given on the page 2 of this Bidding Document and the contact name shall be _Head of PMU_	
	For the Contractor, the address shall be as given on the first page of the Purchase Order/Letter of Acceptance and the contact name shall be	
Insurance GCC 13.1	Except for the cover mentioned in (d)(i) hereunder, the other insurance covers shall be in the joint names of the Contractor and the Employer and the minimum insurance amounts shall be:	
	(a) for the Works, Plant and Materials: (for the full amount of the works including removal of debris, professional fee etc)	
	(b) for loss or damage to Equipment: (for the replacement value of the equipment that the contractor intends to use on site until the taking over by the Employer.	
	(c) for loss or damage to property (except the Works, Plant, Materials, and Equipment) in connection with Contract for an amount representing the	

GCC Clause Reference	Special Conditions		
	value of the properties that are exposed to the action of the contractor in the execution of the works. It will extend to the property of the Procuring Entity as well). (d) for personal injury or death:		
	(i) of the Contractor's employees:[The Contractor shall take an adequate insurance cover for its employees for any claim arising in the execution of the works].		
	(ii) of other people: [This cover shall be for an adequate amount for Third Party extended to the Employer and its representatives].		
	 (e) for loss or damage to materials on-site and for which payment have been included in the Interim Payment Certificate, where applicable. The Contractor shall choose to take the insurance covers indicated above as separate covers or a combination of the Contractor's All Risks coupled with the Employer's liability and First Loss Burglary, after approval of the Employer. All insurance covers shall be of nil or the minimum possible deductibles at sole expense of the contractor. 		
Site Date GCC 14.1	The site Date shall be: N/A		
Possession of the Site GCC 20.1	The Site Possession Date shall be: N/A		
Procedure for Disputes GCC 24	No Adjudicator shall be appointed under the contract and arbitration shall not apply. If any dispute arises between the Employer and the Contractor in connection with or arising out of the Contract, the parties shall seek to resolve any such dispute by amicable agreement. If the parties fail to resolve such dispute by amicable agreement, within 14 days after one party has notified the other in writing of the dispute, then the dispute shall be referred to court by either party.		
Program	The Contractor shall submit for approval a Program for the Works within (on request) days from the date of the Letter of		

GCC Clause Reference	Special Conditions	
GCC 25.1	Acceptance or issue of Purchase Order Agreement.	
GCC 25.3	Program updates [shall or shall not] be required	
Defects	The Defects Liability Period is: [365] days.	
Liability Period GCC 33.1	[The Defects Liability Period is usually limited to 12 months, but could be less in very simple cases]	
Payment Certificates	[Public Entity shall choose either:	
GCC 39.7	"A single statement of the estimated value of the work executed shall be submitted on completion of the Works. The Project Manager shall check the statement and certify the amount to be paid to the Contractor".	
	Or: "Payment shall be made as per progress of works with/without * payment for materials on site". *delete as appropriate]	
Payments GCC 40	The amount certified by the Project Manager shall be paid in full within 30 days of receipt by the Employer of an invoice, supported by: (a) the payment certificate; and (b) a certificate of Completion of the Works.	
Adverse weather Conditions GCC 41.1 (I)	[Public Entity to define adverse weather conditions] (N/A)	
Price Adjustment GCC 44.	The Contract [is/ is not] subject to price adjustment.	
Retention GCC 45.	 (i) no proportion of any payments shall be retained* or (ii) 10% of the amount shall be retained from any payment. Half of the retention money will be released after formal taking over of the Works and the remaining shall be released after the Defect Liability Period subject to the Contractor making good all defects.* * Delete as appropriate 	
Liquidated Damages	The liquidated damages for the whole of the Works are [To be determined] per day.	

GCC Clause Reference	Special Conditions	
GCC 46.1	The maximum amount of liquidated damages for the whole of the Works is [amount based on a maximum number of days].	
	[Usually liquidated damages are set between 0.05 per cent and 0.10 per cent per day, and the total amount is not to exceed between 5 per cent and 10 per cent of the Contract Price. Alternatively, the daily rate could reflect the actual prejudice that the procuring entity may claim to suffer as direct cost, where applicable or a nominal value taking into consideration the size of the building, nature of construction and the incidence due to non-availability of the building as from the intended completion date. If Sectional Completion and Damages per Section have been agreed, the latter should be specified here.]	
Bonus GCC 47.1	The rate for the Bonus per calendar day is: N/A	
Advance Payment GCC 48.1	 (i) No advance payment shall be made* or (ii) An amount representing [10-20% of the contract price] shall be released against a Bank Guarantee for mobilisation of plant and equipment.* * Delete as appropriate 	
Performance Security GCC 49.1	(i) No Performance Security is required	
GCC 56.1	"As built" drawings or operating and maintenance manuals [are not] required.	
GCC 59.1	The percentage to apply to the value of the work not completed, representing the Employer's additional cost for completing the Works, is: [insert percentage]- N/A	

SCHEDULE 2

QUOTATION CHECKLIST SCHEDULE

[Public Entity to update this Checklist to ensure that it contains the documents required from Bidders for the specific procurement]

Procurement Reference No.: W/RFQ/15-11/25/26

Description	Attached	Not Attached
Quotation letter		
Priced Activity Schedules		
Specification and Compliance Sheet		
Bid Security(if applicable)		3
[Public Entity to insert any other]		

Disclaimer: The list defined above is meant to assist the Bidder in submitting the relevant documents and shall not be a ground for the bidder to justify its non-submission of major documents for its quotation to be responsive. The onus remains on the Bidder to ascertain that it has submitted all the documents that have been requested and are needed for its submission to be complete and responsive.